



AR TESTIMONIAL

“The responsive support enhances working capital management and provides a high degree of scalability.”

Credit Risk Manager

**INDUSTRY: MATERIALS
SCIENCE & CHEMICAL
MANUFACTURING**

Overview

A Credit Risk Manager at a global manufacturing company with over 10,000 employees uses Boost Intercept to manage working capital and customer risk while supporting extended payment terms. By leveraging Boost's end-to-end automated straight-through processing technology for their virtual card payments, the organization accelerates cash collection, minimizes manual workflows, and balances customer flexibility with internal liquidity and risk requirements. Boost Intercept serves as a long-term partner in optimizing the invoice-to-cash process at scale.

MAIN CHALLENGES



PAYMENT
VISIBILITY



MANUAL
PROCESSING



DSO
OPTIMIZATION

PRIMARY USE CASE

"We use Boost Intercept primarily to minimize the working capital impact of payment terms for our large key customers and, in certain cases, to mitigate risk associated with high-risk customers. **This solution allows us to collect payments within our desired timeframe while providing customers with extended payment terms, creating a mutually beneficial arrangement.**"

PRIOR SOLUTION

"We have a few programs that we interchange based on customer needs, but Boost is our main program."

Main benefits

AUTOMATION

“The automated payment framework is excellent and seamless from a collections perspective. It requires minimal effort from our back-end receivables specialist, improving efficiency and positively impacting both payment terms and cash flow. Our automated payment framework uses a virtual card program to minimize working capital and provide value to our customers. **Boost Intercept is a key partner in this initiative, consistently offering innovative virtual card solutions.** This partnership has allowed us to expedite outstanding payments, improve cash flow, and streamline back-end processes. We highly value their contributions to our payment system. When we first partnered with Boost Intercept, they collaborated closely with our invoice-to-cash team, automating processes and reducing manual workflows by minimizing touchpoints. This streamlined our cash application and improved efficiency in managing customer accounts.”

LOWER PROCESSING COSTS

“Some customers were incurring high interchange fees, but we negotiated lower rates with Boost Intercept. Boost Intercept helped decrease our overall card processing costs.”

WORKING CAPITAL

“Boost Intercept has helped improve our working capital management by enabling us to bring cash in more quickly and efficiently. It also reduces manual workflows by automating processes within our invoice-to-cash team. We immediately saw the benefits of Boost Intercept. Our customers often demand extended payment terms, but to minimize working capital and risk, Boost Intercept allows us to accelerate cash collection at a reasonable rate while still offering those extended terms. This provides value to both our business and our customers.”



What is most valuable?

“The Boost Intercept service is responsive and provides excellent on-the-spot communication, invaluable for addressing my numerous questions. Thanks to their helpful platform, this tool effectively minimizes working capital and has seamlessly integrated into our processes.”



Overall Experience

“We are extremely happy with Boost Intercept's performance and have been pleased with our four-year business relationship with them.”

Stability

“We haven't had any issues with stability. If we had, Boost wouldn't be one of our top virtual card providers. It has been reliable.”

Scalability

“Boost Intercept is highly scalable. We have implemented it across numerous customers.”

Customer support

“We have an excellent customer support representative.”

Return on investment

“Boost Intercept has significantly improved our cash flow management. Access to quicker cash flow through their services is a significant benefit, especially at quarter ends when working capital is critical.”

Pricing

“The pricing is generally good, although we encountered a pricing dilemma with one customer. Most of the time, we are satisfied with the costs. The automated service provided by Boost Intercept, both through their platform and their assigned customer representatives, has been excellent.”



“Since implementing the Boost Intercept program in 2020, we have not experienced any fraud-related issues with our customers who utilize Boost. We have not had any maintenance issues on our end. Users should assess their priorities. For us, bringing in cash quickly at a reasonable price is vital. The service is excellent, and we've been very happy with it.”

ABOUT BOOST

Boost Payment Solutions is the global leader in B2B payments with a technology platform that is purpose-built to meet the complex demands of today's commercial trading partners. Our proprietary technology solutions bridge the needs of buyers and suppliers around the world, eliminating friction and delivering process efficiency, payment security, data insights and revenue optimization. Boost was founded in 2009 and operates in 180+ countries.

Boost Intercept[®], our patented Straight Through Processing (STP) platform, eliminates manual workflows with end-to-end payment and data automation. Breaking the mold of traditional rigid credit card pricing constructs, Dynamic Boost[®] offers buyers and suppliers payment flexibility based on business rules that fit their mutual needs. The Boost 100[®] platform brings together all the solutions and services that large enterprises need to enable up to 100% of their AP spend on their commercial card. Boost 100XB[®], the newest feature of Boost 100, makes it easy and affordable to use a U.S.-issued commercial card to pay suppliers worldwide without the hassle of foreign BIN requirements.

Learn more at www.BoostB2B.com