



AR TESTIMONIAL

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**Accounting Manager,
PLI Cards**



INDUSTRY: PRINTING SERVICES

Overview

An Accounting Manager at PLI Cards, a card manufacturing company with more than 1,000 employees, was managing a high volume of incoming virtual credit card payments through a fully manual process.

PLI Cards produces approximately 1.8 billion printed gift, loyalty and hotel key cards annually across more than 140 countries. With that scale, the incoming volume of virtual card payments was very time consuming, and with only one person handling it, it became an all day, every day process.

After implementing Boost Intercept[®], the team transitioned 99% of those payments into an automated workflow. The shift has saved significant time and labor and made the entire process much easier for the team.

MAIN CHALLENGES



PAYMENT
VOLUME



MANUAL
PROCESSING



LIMITED
HEADCOUNT

PRIMARY USE CASE

"We were getting a lot of virtual credit card payments sent to us and it was very time consuming and high volume as well. We only had one person working on it at the time. **It was an all day, every day process for one person.** We didn't really have the bandwidth to have multiple people working on it."

PRIOR SOLUTION

"None. **We were just very manual.** We'd get the email, go into our payment processing system, manually post that, then post it into our system. It was kind of crazy."

What is most valuable?



AUTOMATION & TIME SAVINGS

“They’ve really transitioned 99% of the virtual card payments to an automated process. We get stragglers here and there, but it has saved so much time and labor. I want to say (*over the last six months*) it’s been a couple 1000 transactions that they’ve sent over, and like \$4 million in payments. So imagine that just being done by *one* person.”



OPERATIONAL EFFICIENCY

“It’s an easy flow. We get the reporting, then we just pop it into our tracker and post the payments that way. It takes steps out of our daily routine. It just made the whole process much easier.”



Overall Experience

SCALABILITY

"It's been very easy. I was trying to think of any feedback or issues that we've had and we haven't had any. It's been fairly smooth. They even helped reach out to some of our customers to help with the transition. It's been very, very smooth."

INITIAL SETUP

"It was very easy to implement."

RETURN ON INVESTMENT

"I know the higher-ups are very happy because it has also lowered our fees, so that's saving us even more money."

CUSTOMER SUPPORT

"Excellent. They're very responsive. Anytime I have a random question, I get a response right away. They're always on top of things."

PARTNERSHIP

"The team has been really great, really helpful and informative. They've given us numbers and what they see on their end. I've really enjoyed working with them."

"Really, the time saved, the easiness of it all, and that everything's been accurate. We've had no problems. It's just been really great. I would recommend it."



“Everything that was promised has been delivered. We haven’t had any issues. I would definitely recommend it. I’d rate Boost a 10 out of 10.”





ABOUT BOOST

Boost Payment Solutions is the global leader in B2B payments with a technology platform that is purpose-built to meet the complex demands of today's commercial trading partners. Our proprietary technology solutions bridge the needs of buyers and suppliers around the world, eliminating friction and delivering process efficiency, payment security, data insights and revenue optimization. Boost was founded in 2009 and operates in 180+ countries.

Boost Intercept[®], our patented Straight Through Processing (STP) platform, eliminates manual workflows with end-to-end payment and data automation. Breaking the mold of traditional rigid credit card pricing constructs, Dynamic Boost[®] offers buyers and suppliers payment flexibility based on business rules that fit their mutual needs. The Boost 100[®] platform brings together all the solutions and services that large enterprises need to enable up to 100% of their AP spend on their commercial card. Boost 100XB[®], the newest feature of Boost 100, makes it easy and affordable to use a U.S.-issued commercial card to pay suppliers worldwide without the hassle of foreign BIN requirements.

Learn more at www.BoostB2B.com