



AR TESTIMONIAL

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**Dominic D.
Accounts Receivable Analyst**

CRYSTORAMA LIGHTING®

**INDUSTRY: COMMERCIAL &
RESIDENTIAL LIGHTING**

Overview

Dominic D. is an Accounts Receivable Analyst at Crystorama, managing incoming payments and receivables for the organization. Crystorama specializes in commercial and residential lighting, including chandeliers, wall sconces and other decorative lighting products.

Before working with Boost, virtual card payments were still being handled manually by the accounts receivable team. After implementing Boost Intercept® in October 2025, the team was able to reduce manual payment workloads and improve payment processing efficiency for a lean AR department handling a high volume of responsibilities.

MAIN CHALLENGES



PAYMENT
VOLUME



MANUAL
PROCESSING



LIMITED
HEADCOUNT

PRIMARY USE CASE

"I work in the accounts receivable department, so I handle just about every dollar that comes in through this company. We've had periods of time where our department has been understaffed. **So the Boost program has actually helped us exponentially when it comes to receiving and processing payments and the application side as well.** So really, that's just one less thing for me and my team to worry about."

PRIOR SOLUTION

"Everything was manual. We actually introduced a payment portal too, which took a huge amount off of my plate as well. That allowed customers to go and provide payments manually. We still had probably about two dozen customers that were providing us virtual card payments, which still required some manual input."

What is most valuable?

TIME SAVINGS

“There's only so many hours in a day and I have a lot of responsibilities. I wear a lot of hats, as I like to say, and I can't get everything done in the allotted time that I would like to. So this has always been a big help to us for the few months that we've had it. If I could look at one less thing on my plate, then that's a good thing.”

“Time is valuable, so every minute counts.”



Overall Experience

SCALABILITY

"Oh yeah, most definitely scalable. I still have two eyes on everything, just to make sure everything's done correctly. Little to no issues in terms of the application side. Can't complain."

CUSTOMER SUPPORT

"Excellent. Fantastic. We were on bi-weekly meetings and then condensed down to monthly meetings just to cover all the ground and bring up any issues that we had. The support team has been fantastic."

PARTNERSHIP

"I just want to shout out the team. They've been extremely helpful. They've done a lot of outreach to our customers who don't always like to reply back to the accounts receivable department. There have been some customers that we've had difficulty converting over to Boost. I send them emails saying, 'Here's our new program that we're using. Please forward your payments to this email address moving forward,' and I get no response. Brandon on the Boost team recently reached out to a customer that I was having issues contacting, and he got that turnaround time in less than a week."



ABOUT BOOST

Boost Payment Solutions is the global leader in B2B payments with a technology platform that is purpose-built to meet the complex demands of today's commercial trading partners. Our proprietary technology solutions bridge the needs of buyers and suppliers around the world, eliminating friction and delivering process efficiency, payment security, data insights and revenue optimization. Boost was founded in 2009 and operates in 180+ countries.

Boost Intercept[®], our patented Straight Through Processing (STP) platform, eliminates manual workflows with end-to-end payment and data automation. Breaking the mold of traditional rigid credit card pricing constructs, Dynamic Boost[®] offers buyers and suppliers payment flexibility based on business rules that fit their mutual needs. The Boost 100[®] platform brings together all the solutions and services that large enterprises need to enable up to 100% of their AP spend on their commercial card. Boost 100XB[®], the newest feature of Boost 100, makes it easy and affordable to use a U.S.-issued commercial card to pay suppliers worldwide without the hassle of foreign BIN requirements.

Learn more at www.BoostB2B.com